

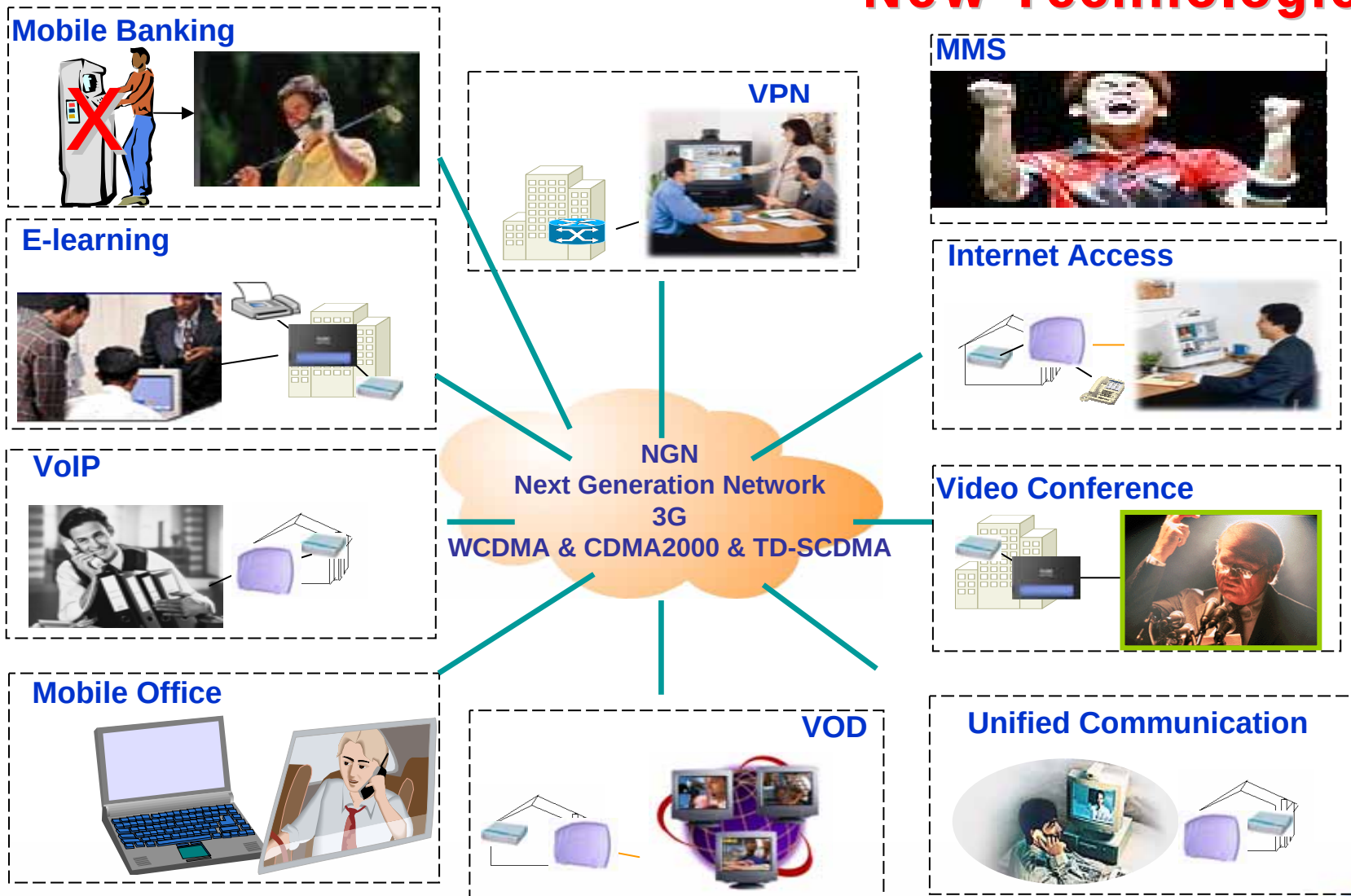
New Technologies

New Opportunities

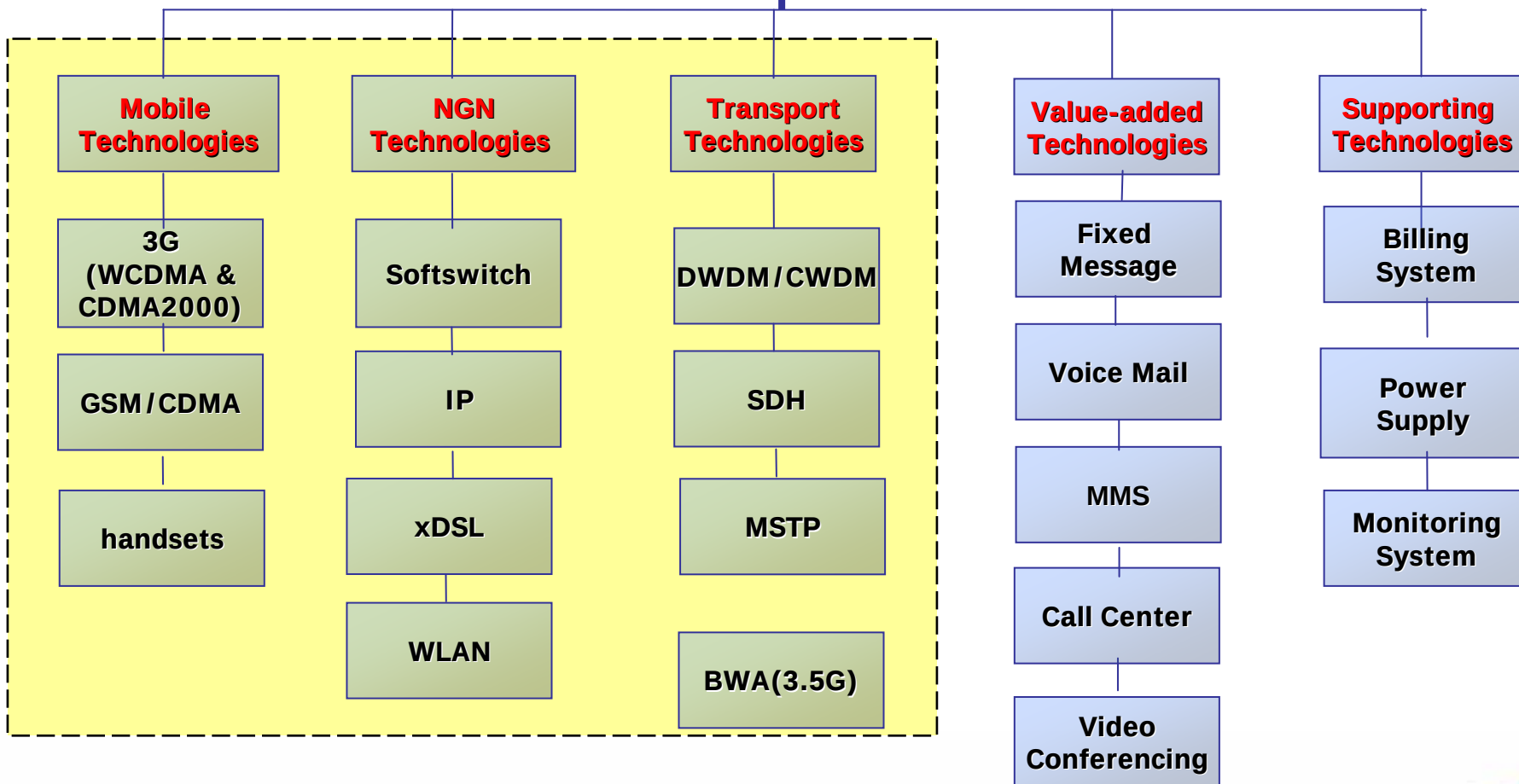
Clark Chuanzhong Li
Director General
ZTE Rep. Office in Romania
20th Apr 2004

Agenda

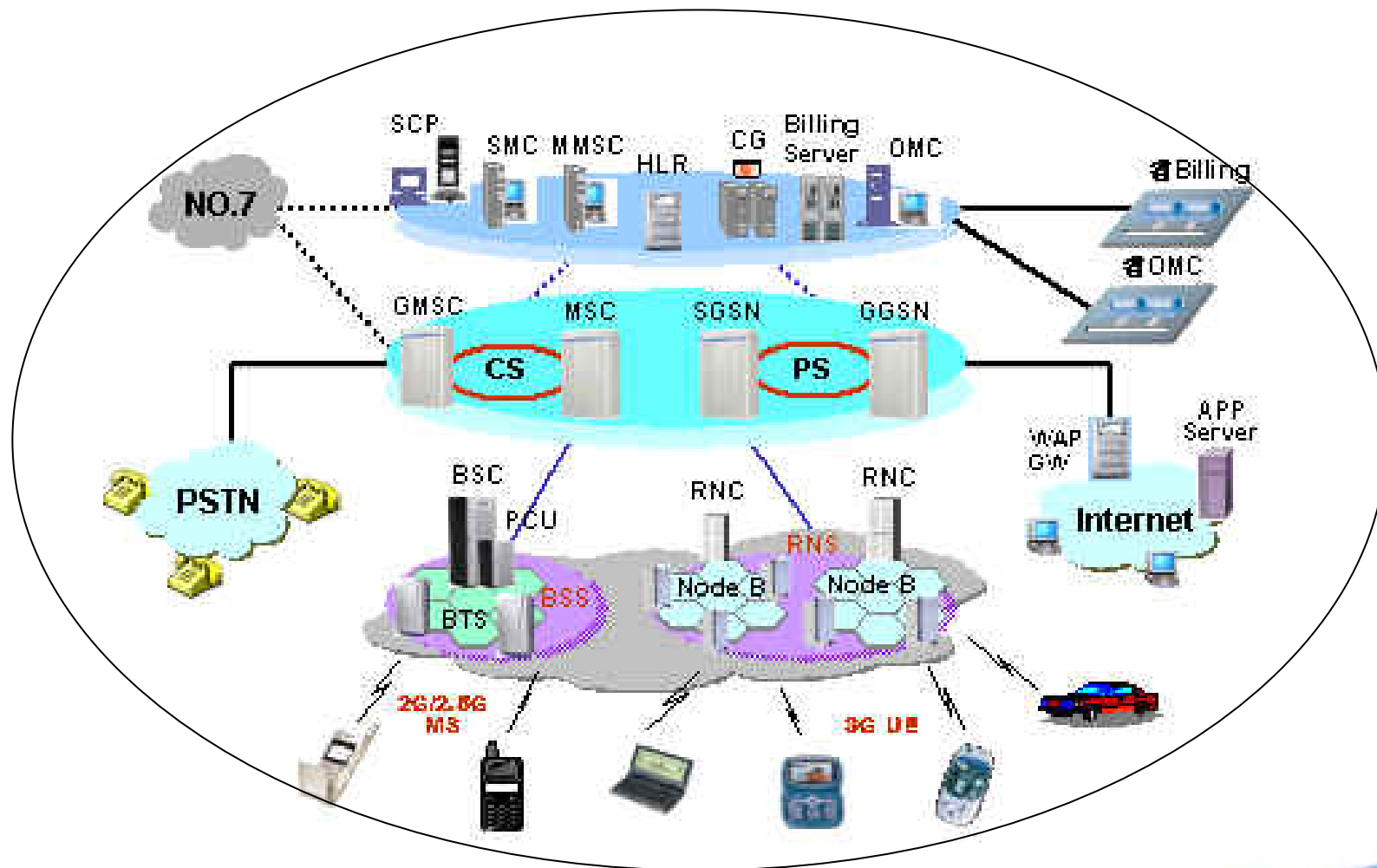
- **New Society Calls for New Technologies**
- **ZTE's Responses to the Society**
- **ZTE's Achievement in the World**
- **ZTE's Commitment to Romania**



ZTE's Responses to the society --- Universal Solutions



Mobile network Total Solution



- ZXR10



- ZXSS10 Softswitch
- ZXMVC 8900/4050



**Core routing
and switching**

**Applications
and
Services**

**Access and
Subscriber
management**

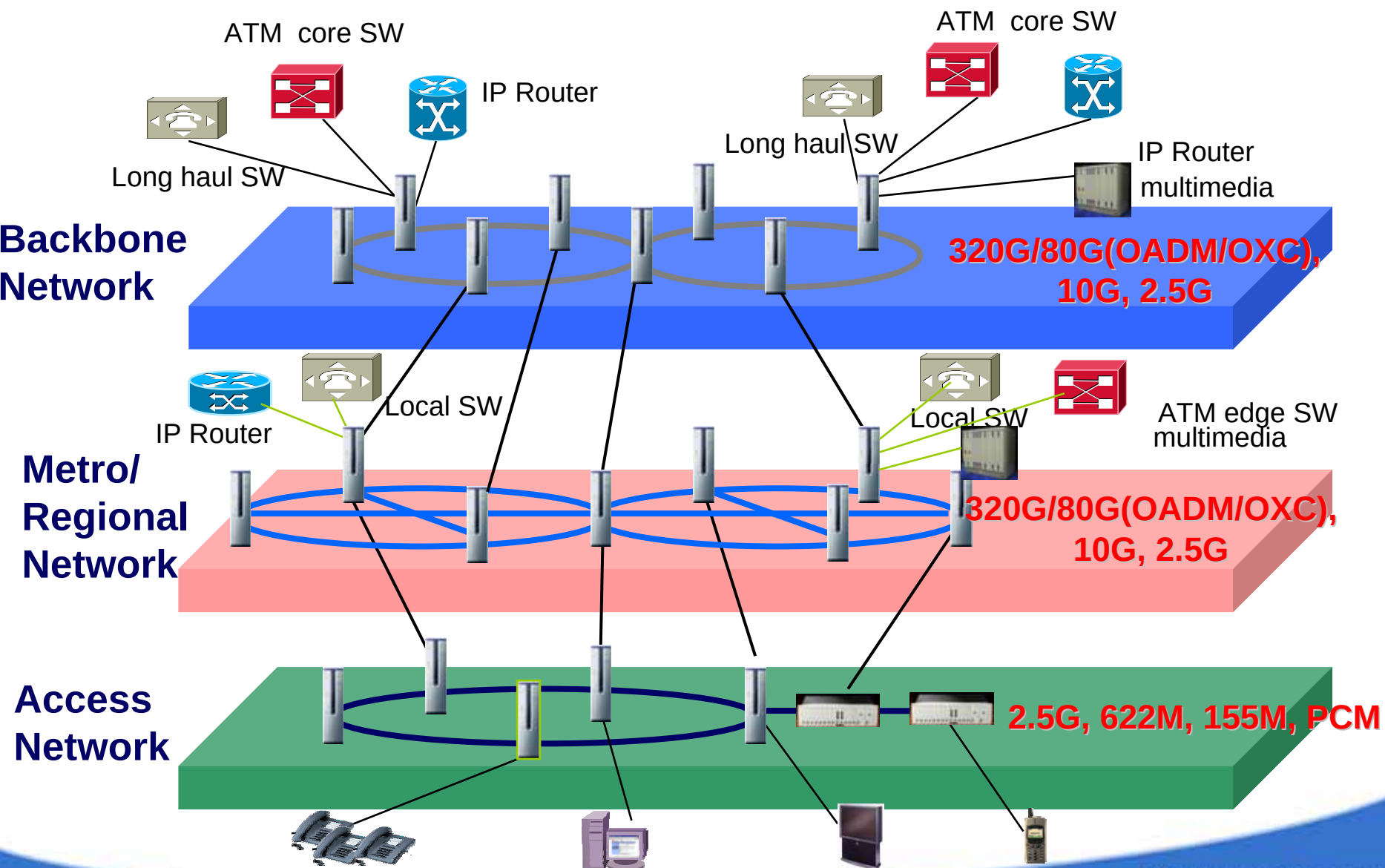
**Network
management
and OSS**



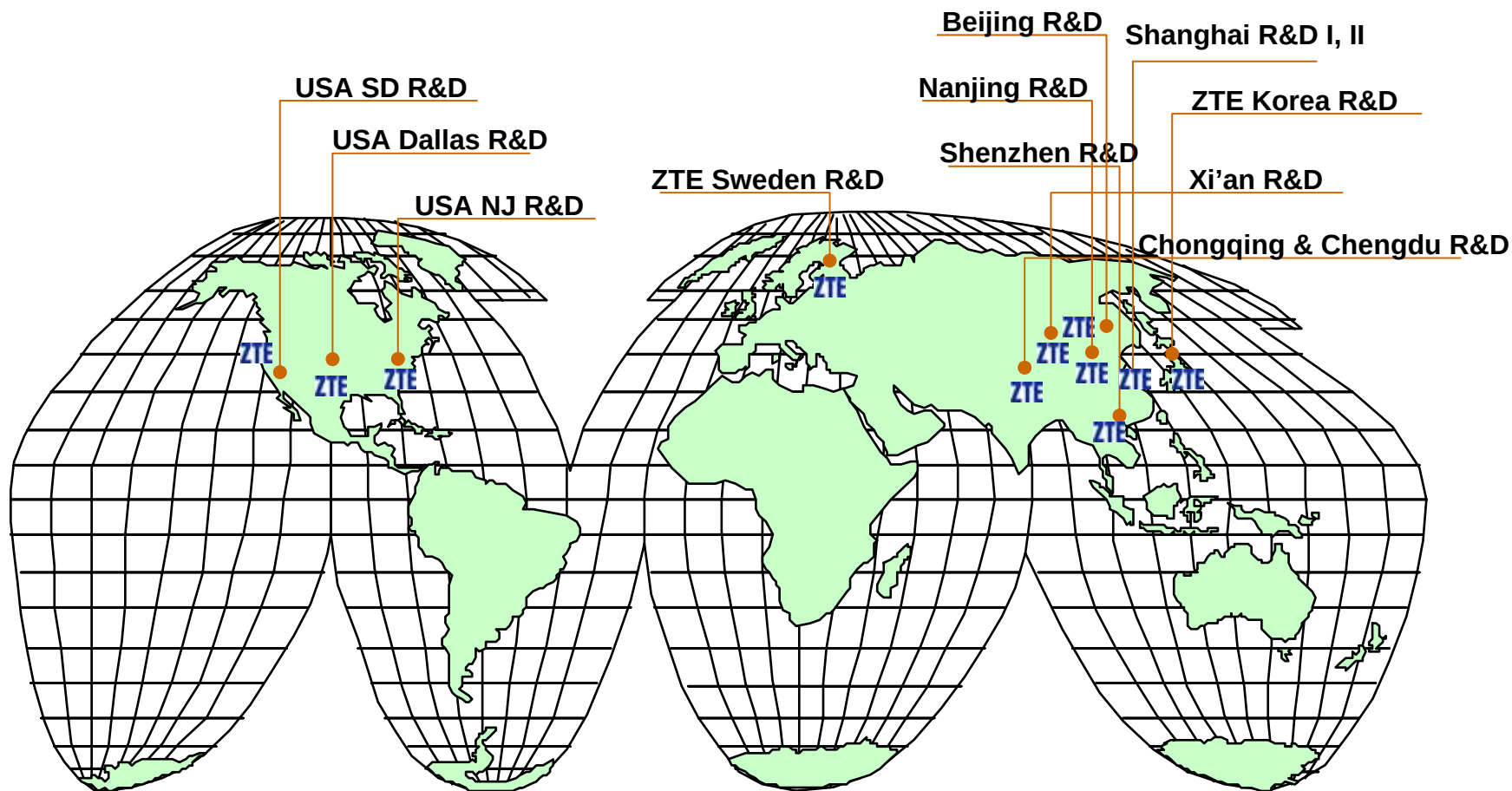
- ZDSDL
- ZXR10 UAS/Switch
- ZXR10 WLAN

- ZXNM01
- ZXT10





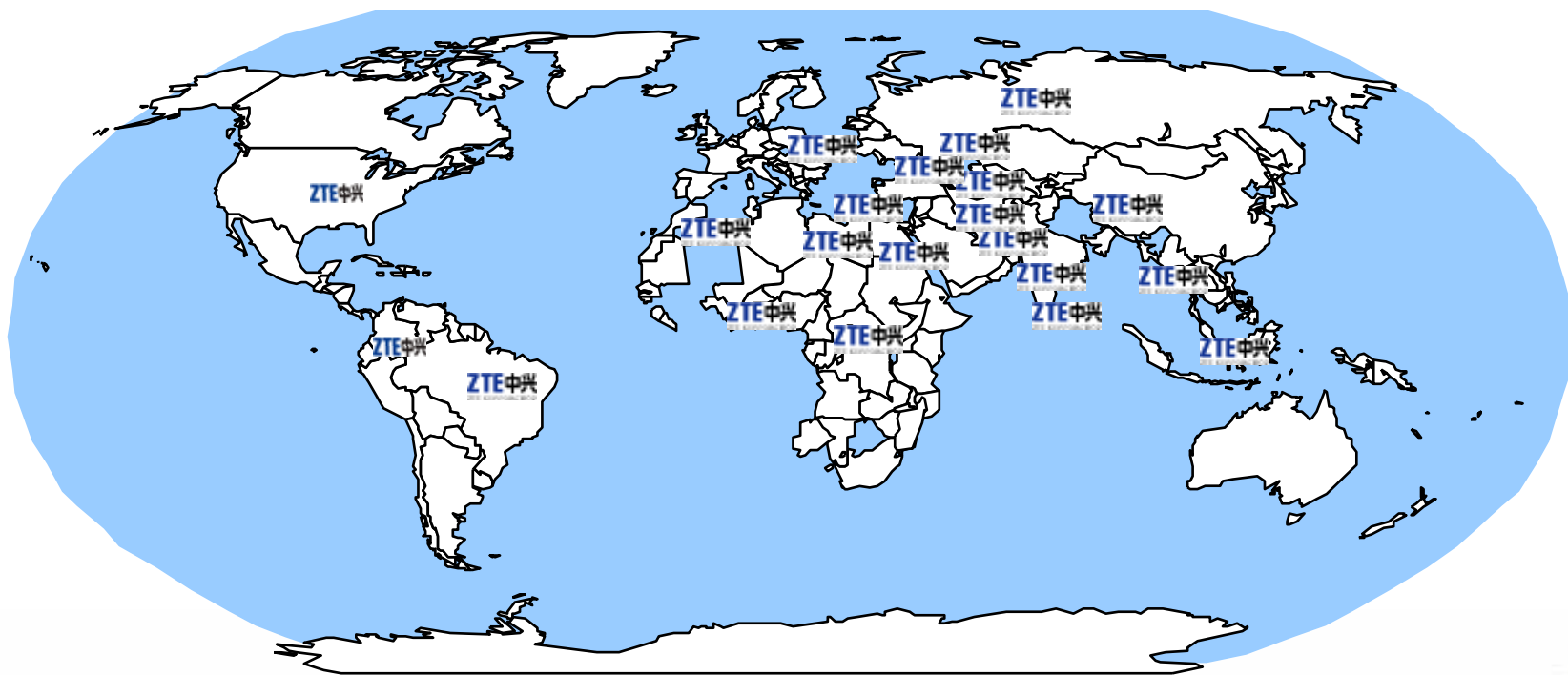
Global R&D Organizations



Totally 13 R&D centers in the world

Beneficiary with Satisfactory

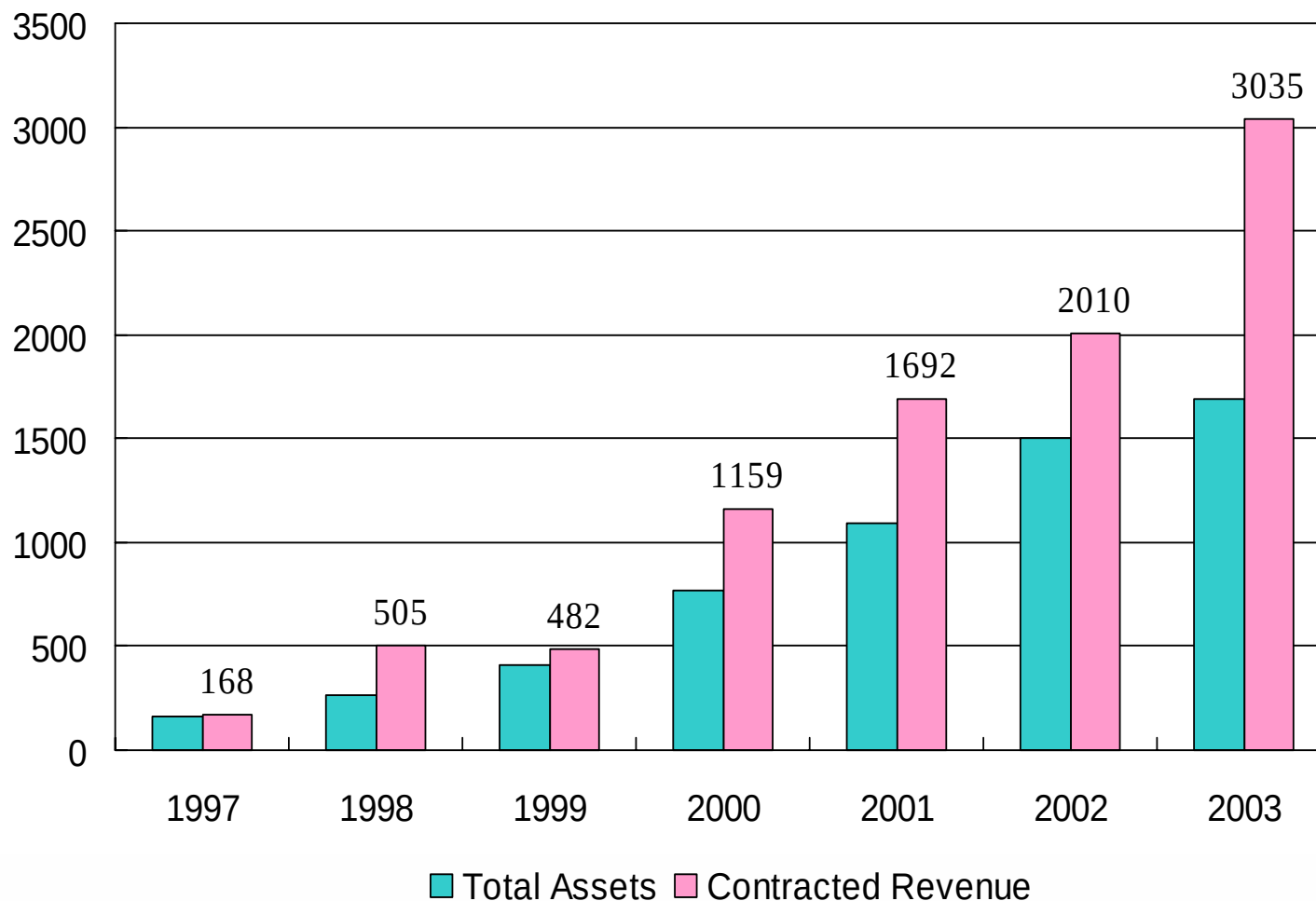
ZTE's new technologies has brought benefits to the world in more than 60 countries (including Romania) and got very high satisfactory from our clients.



ZTE's Achievement

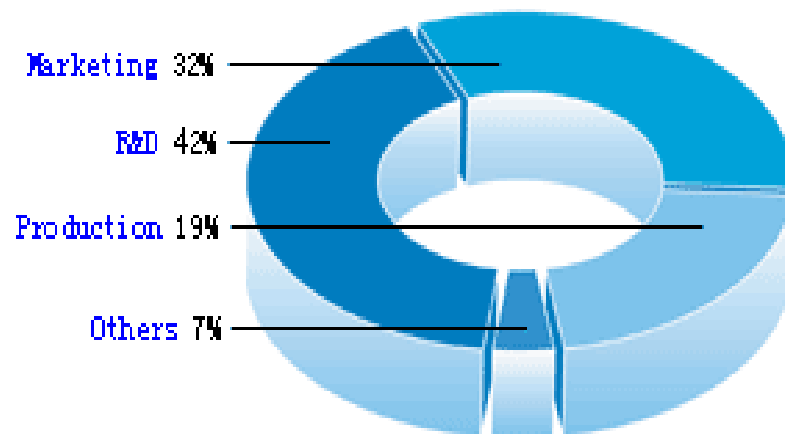
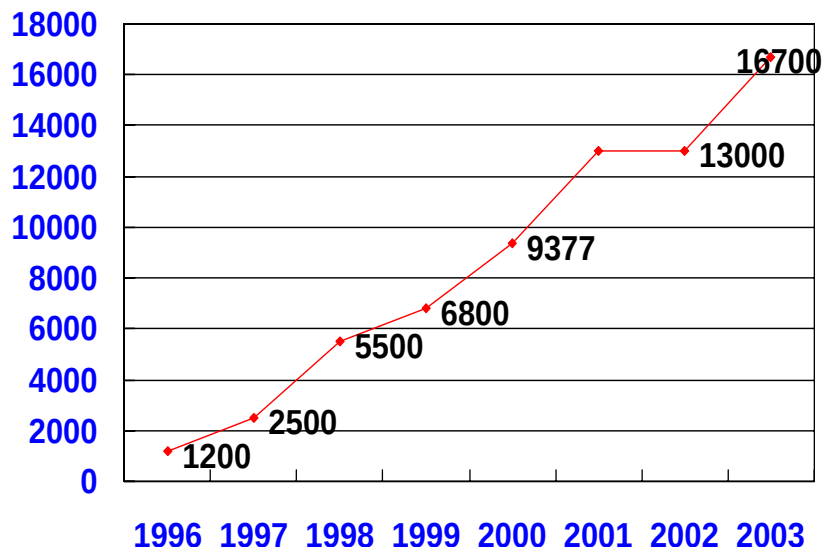
-Stable & Rapid Growth

(Million USD)



Human Resource

Number of Employees



Total number of employees: 17,000

Over 500 Ph.D. & Post Doctoral

Over 6000 Master's degree

Employees engaged in R&D: 42%

ZTE's Commitment to Romania

- ☐ Register a daughter company in Romania;
- ☐ Provide state of the art and tailored technology to Romania market;
- ☐ Guarantee 7X24X365 hours and instant services to clients;
- ☐ Setup JV and Joint Labs with local partner to transfer technology know-how.

Global Connections Universal Solutions

Thank You